



Positively affecting the lives of our members each and every day

Client: ITA Partners

Services LDI Provides: Specialty Pharmacy

Benefit: \$87,000 savings on a single breast cancer case

Years with LDI: 3 years

Situation:

ITA Partners, the nation's only independent oncology care management company, leverages LDI to provide fulfillment and cost savings on expensive, life-saving specialty medications for its patients.

For example, ITA's patient "Wendy" has breast cancer and, because her tumor expresses the Her-2 protein, she is eligible for the new drug Herceptin[®], which reduces the chance of recurrence by more than 50%. However, Wendy's is one of those cases where the best-known treatment cost could exceed \$157,000. Specialty medications, such as Herceptin[®], are expensive – with the first dose costing \$13,500 from her provider. Wendy's treatment also included a lumpectomy, chemotherapy and radiation, which required additional expensive specialty medications, including Neulasta[®] injections and Carboplatin.

Solutions:

By combining ITA Partner's case management with LDI's Specialty Pharmacy services, Wendy's treatment was monitored for accuracy (ITA Partners uncovered an error in dose frequency) and availability (LDI fulfilled the specialty medications at a \$81,500 savings). This savings was achieved through LDI's ability

to identify the specialty medications available outside of provider distribution and fulfill them via their Specialty Pharmacy, passing discounts on to Wendy's insurer.

Results:

In less than one year, LDI's partnership with ITA Partners saved Wendy and her insurer more than \$87,000 in specialty medication costs – or 52% less than the average treatment cost.

Specific examples of savings provided by LDI's Specialty Pharmacy include:

- \$8,384 in savings on the first dose of Herceptin[®]
- \$2,925 in savings on every dose of Carboplatin
- \$1,569 in savings on every dose of Neulasta[®]

By combining ITA Partners focused oncology management services with LDI's Specialty Pharmacy expertise and fulfillment services, patients like Wendy benefit from personalized support, attention and provider coordination, as well as exceptional specialty pharmacy savings and high-touch customer care. When ITA Partners and LDI work together for patients like Wendy, they can focus on what's most important: getting well.

“ To ensure the highest quality of care and control the skyrocketing costs of oncology, payers need independent, third-party experts to provide personalized patient support; identify quality, proven care; and help ensure it's given appropriately and at the right cost. LDI's Specialty Pharmacy Services have been essential to that formula. ”

- Eduardo Beruff, President, ITA Partners